



Johnson & Johnson

The Experience of the Past with a Vision for the Future

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Johnson & Johnson to Acquire the Assets of Managing General Agency Strickland General Agency of LA, Inc.

CHARLESTON, SC – Johnson & Johnson will expand its footprint into Louisiana by acquiring the assets of Strickland General Agency of LA, Inc. (SGA LA), located in Harahan, LA. The parties expect the transaction to close January 1, 2019. Strickland General Agency is a highly reputable company that was established in 1995 as a full service, multi-line E&S Managing General Agency serving the Independent Retail Agencies in Louisiana. Johnson & Johnson is a fourth generation, family owned Managing General Agency based in Charleston, South Carolina. Founded in 1930, Johnson & Johnson enjoys a long history of providing superior service and products to Independent Agencies while maintaining its family culture. Johnson & Johnson will add a broad portfolio of first-class products and services to agencies and insureds in Louisiana.

“This will be the perfect fit for our MGA organization and the entire SGA LA team is honored to join their highly respected and successful organization,” said John Dupuy, President, Strickland General Agency of LA. “Most importantly, we believe our alignment with Johnson & Johnson allows us to further strengthen our valued relationships with our agents through an expanded array of products and services. I am confident the combined company will create many new opportunities”, added Dupuy.

"Adding the Strickland General Agency of LA team and their agency network to Johnson & Johnson will provide us with a terrific group of employees and agencies which will enhance our 'service first' approach to the Agents currently served by SGA LA," said Francis Johnson, President, Johnson & Johnson. “Together, we plan to bring a new level of passion, commitment and resources to the Independent Agencies in Louisiana,” said Harry Johnson, Chief Operating Officer, Johnson & Johnson.

Johnson & Johnson is a full-service MGA which provides E&S markets, Standard markets, and Premium Financing to Independent Insurance Agents within Alabama, Connecticut, Delaware, Florida, Georgia, Maine, Maryland, Massachusetts, Mississippi, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Tennessee, Vermont, and Virginia. In addition, Johnson & Johnson offers Private Flood and certain Program Business nationwide.